

Tusker Group Grows with Increased Legal Outsourcing Demand

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Downturn forces companies to get creative to cut legal expenses

Austin, Texas (January 29, 2009) — Tusker Group LLC, the leader in offshore document review, is growing its attorney review staff and adding additional infrastructure to meet increased demand for its legal process outsourcing services. The firm has added eight new clients in the past 12 months as a result of new cases and interest in decreasing costs associated with litigation.

"The legal outsourcing industry is currently experiencing the upside of the down economy," said John Thickett, CFO of Tusker Group. "We are seeing an increasing demand for offshore document review. Corporations, driven to cut costs during this recession, are turning to offshore document review as a way to decrease expenditures, without compromising their legal strategies."

In the last 12 months, Tusker Group has grown overall by over 100 percent and added sixty new attorney staff members in both its India and U.S.-based offices.

Key trends driving the demand for offshore document review services include a greater acceptance of the unbundling of document review from law firm services to reduce costs associated with document-intensive lawsuits.

The American Bar Association's (ABA) recent Ethics Opinion 08-451 has helped pave the way by confirming the benefits of offshore document review. Further, the economic recession is putting downward pressure on legal costs and forcing general counsel and their staff to carefully evaluate alternative solutions.

"Forty billion dollars per year are spent on document review, encompassing an estimated 58 to 90 percent of a corporation's litigation expenses. Having document review conducted offshore can easily save companies 30 to 40 percent of their litigation costs," said Thickett.

"This recession is turning the spotlight on legal bills and driving the use of the most efficient resources to get the job done."

Boston-based Forrester Research estimates the current value of legal work shipped overseas at \$80 million; that amount is expected to grow to \$4 billion in India alone by 2015.

"We've utilized Tusker Group before to help clients attack complex litigation more efficiently," says Jay Ellwanger, managing partner of Austin-based litigation boutique DiNovo Price Ellwanger & Hardy LLP. "We've been extraordinarily pleased with the performance of Tusker's dedicated offshore review teams—and our clients have certainly enjoyed the results they've achieved."

About Tusker Group

Headquartered in Austin, Texas, Tusker Group specializes exclusively in legal document review. Tusker Group provides the best quality and cost by integrating its India and U.S.-based operations with clients' legal teams. Tusker Group provides advanced document review options to in-house and outside legal counsel.

Founded in 2002, Tusker Group was the first LPO to assign clients a dedicated team to manage their reviews, and is continuously looking for new ways to reduce variation, refine processes and measure results to help customers realize the full benefits of outsourced document review. The firm is currently undergoing ISO 27001 certification for security techniques and management systems. For more information, visit www.TuskerGroup.com.