



SAVING SERIOUS MONEY ON DOCUMENT REVIEW: REAL CASE STUDIES

by

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Tusker Group has reviewed millions of pages in first level document review for our clients. Over the years, we have developed an expert approach to the document review process, with a niche focus on increasing first level document review quality and efficiency while significantly reducing costs. This approach is best defined as "simplifying document review." To date, we have saved our clients millions of dollars in first level document review costs. As such, in this edition of the newsletter we want to share with you a couple of case studies that illustrate the monetary savings we have afforded our clients. In future issues, we plan to focus on quality control tools, processes and metrics that compound the cost-savings involved.

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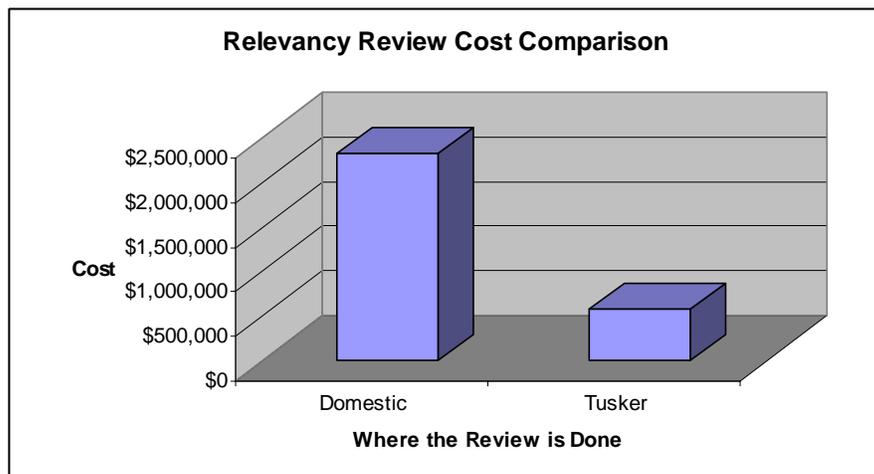
[Saving Serious Money on Document Review: Real Case Studies](#)

[Did You Know?](#)

[Tusker Group VP to Participate in First Level Document Review Panel at National Conference](#)

Reviewing for Relevancy

Tusker Group worked with a major international law firm and its client, a global pharmaceutical firm, to review several million pages for relevancy. The review was conducted over a four month timeframe in an effort to meet a strict deadline. Tusker Group assigned a team of thirty-five to diligently review complex spreadsheets, email messages and other data.



(Domestic attorney cost is based on \$100/hour. Tusker Group cost is \$25/hour.)

Reviewing for Relevancy, Privilege and Work-Product

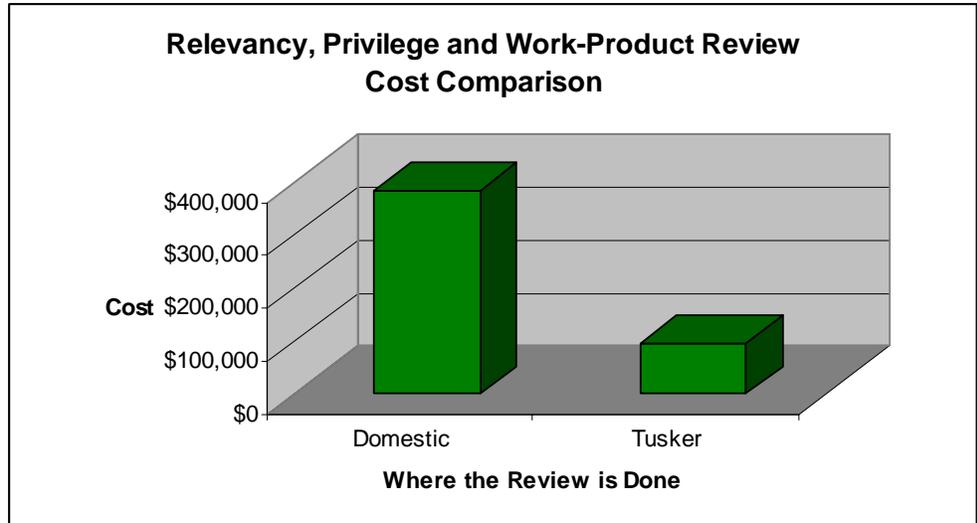
Tusker Group performed a relevancy, privilege and work-product review on a population of over five million pages. The case revolved around an alleged IP theft between two technology firms, and involved various



DID YOU KNOW?

Elephants have twelve times the memory capacity of humans. No wonder they're so smart!

levels of highly confidential information. We dedicated an expert team of twelve to the case. The data was securely hosted on servers in the US and the team remotely logged into the secure repository to perform the intricate review.



(Domestic attorney cost is based on \$100/hour. Tusker Group cost is \$25/hour.)

Why Tusker Group for First Level Document Review Services?

Tusker Group focuses exclusively on simplifying document review for our clients. Our thoroughly trained staff is managed by US attorneys, and prides itself on its expertise and ability to manage complex first level document review matters. As such, we do not perform other legal work, such as patent filing or contract drafting – simplifying document review is our sole focus.

We provide you with greater economies and efficiencies by utilizing our expert team of English-speaking, Indian-licensed attorneys to perform first level document review services.

Tusker Group concentrates on:

- Developing models that save clients millions of dollars in document review costs.
- Establishing detailed and measurable processes for document review.
- Measuring efficiencies and inefficiencies for document review accuracy.
- Assisting clients in the development of procedural document review manuals/models that support clients with forthcoming cases.
- Recruiting, training and developing brilliant Indian attorneys to meet and exceed client expectations.

The best way to convince you of our value is to speak with one of our references. In 2006, Tusker Group had more than thirty active clients and worked on over one hundred cases. Contact us now to hear more about our document review services and to learn more from satisfied clients.



**WITH TUSKER
GROUP, THE
POSSIBILITIES
ARE IMMENSE.**

Tusker Group's legal staff can ramp up quickly and also augment your in-house staff to keep review running around the clock. With even modestly sized cases running into millions of pages, savings are massive for our clients.

**E-discovery
Paper Coding
Online Repository
First Level Review
Customized Solutions
Outstanding Service
Rapid Turnaround
Superior Quality**

**VISIT WITH TUSKER GROUP REPRESENTATIVES DURING THE
2007 ANNUAL MEETING OF THE ASSOCIATION OF CORPORATE
COUNSEL.**

**October 29-31
Hyatt Regency Chicago**

We also invite you to attend the following panel discussion while there:

**Litigation: Outsourcing/Offshoring First Level Document
Review in an Era of eDiscovery
Wednesday, October 31st, 11:00AM-2:30PM
Session Number/Code: 904**

Vincent Catanzaro

Discovery Counsel & Litigation Support, DuPont

Lance Jones

Vice President & General Counsel, Trilogy, Inc.

Barry Werbin

Herrick, Feinstein LLP

Dario Olivas

Vice President & General Counsel, Tusker Group, LP

It is estimated that well over 90% of all data is electronically stored information (ESI), mostly consisting of what we save on our laptops, desktops, and servers. Alarming, one of the largest concerns facing organizations today is how to manage and limit ESI for necessary discovery and pending litigation. Studies indicate that discovery and document review incur between 58-90% of litigation costs. Our e-discovery experts will provide simple metrics and models that can define how streamlining evolving e-discovery technology with pioneering methods in offshoring first level document review can project future cost savings and efficiencies that can ultimately save your client over 70% in litigation costs and change the cost/benefit analysis of the litigation. Plus, we'll review ethical considerations and the pros/cons of such an approach and how to vet and select a service provider.

Details:

am.acc.com

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